

INCREASE IN REVENUE THROUGH ISO 9001:2015 IMPLEMENTATION



ProjectWorks were facing a number of business challenges when they first approached WWISE for assistance. Our team of ISO Expert consultants saw this as an exciting challenge and got to work.



CHALLENGES



32,75% loss
in business



Unable to maintain
business operations



Decline in number
of tenders granted



Lack of
funds



Low morale amongst
employee teams



Below average
standard of work



Employees ill-equipped
and under skilled

GAP ANALYSIS FINDINGS

Our Gap analysis revealed two major issues with the ProjectWorks business:

- They had an old management system that no longer supported the business structure and culture.
- A number of non-conformances to ISO 9001 standards.



OUR APPROACH

PHASE

1

Information gathering and awareness training with employees to facilitate the transition to a new system

PHASE

2

Development of necessary documentation and risk assessment process for potential future challenges

PHASE

3

Implementation workshops to facilitate the proper implementation of the new management system

PHASE

4

Internal audit to analyse and evaluate the implemented change

THE RESULTS

- Increase in word-of-mouth and referral business
- Acquisition of large projects and tenders
- Improves employee and team morale
- Awarded SABS certification along with many other accolades
- 88,83% BEE score
- 125% procurement recognition level
- Loerie award winner in 2017
- Improved standard of quality in all products
- Improved customer satisfaction
- Annual revenue increase of 23,45%

WE CAN DO THIS FOR YOUR BUSINESS TOO

World Wide Industrial & Systems Engineers (WWISE) is a Level 1 BBBEE Contributor that specialises in systems development, consultancy, training and auditing. Our services are aimed at the improvement of quality, efficiency, knowledge and competitiveness of client companies.

We Are The ISO Specialists

WWISE IS ACCREDITED BY, CERTIFIED WITH, MEMBERS OF AND PARTNERED WITH:



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