



IDENTIFY THE COMPOSITION OF A SELECTED NEW VENTURE'S INDUSTRY/SECTOR AND ITS PROCUREMENT SYSTEMS

Unit Standard: 119667



Course Information



Qualification Title	National Certificate: New Venture Creation (SMME)
Course Title	Identify the Composition of a Selected New Ventures Industry or Sector and its Procurement Systems
Course Level	2
Course Credits	8
Course Duration	Three days
Cost of Course	R 2 800,00 per delegate (excluding 15% VAT)

Course Overview

This Unit Standard will add value to entrepreneurs who are seeking to develop their entrepreneurial skills so that they can become more marketable for bigger contracts, including commercial and public sector contracts, for example, the Department of Public Works programmes.

Learners competent in this Unit Standard can identify the structures within a selected industry or sector, the business principles and processes.

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Who Should Attend?	Learners working towards this standard will be learning towards the full qualification or will be working within an SMME (Small, Medium, Micro Enterprise) environment, specialising in New Venture Ownership and Management, where the acquisition of competence against this standard will add value to one's job.
Course Objectives	- Identifying and analysing the value chain within a selected industry or sector. - Identifying the business principles and processes within a selected sector or industry's environment. - Demonstrating an understanding of different procurement systems that may apply in a specific sector/industry Compiling entrepreneurial goal and personal growth plan.
Benefits	Benefits of this course include learning to: - Identify and solve problems using critical and creative thinking processes to determine requirements of industry/sector within which new venture is being created. - Work effectively with others as a member of a team, group, organisation or community to ensure that industrial/sector criteria are met. - Collect, analyse, organise and critically evaluate industrial/sector and procurement information to effectively align new ventures to overall industrial/sector needs. - Organise and manage oneself and one's activities responsibly and effectively so that relevant industrial/sector and procurement information is incorporated into the operations of the new venture. - Communicate effectively using visual, mathematical and/or language in the modes of oral and/or written persuasion to relate industrial/sector and procurement information. - Use science and technology effectively and critically, showing responsibility to the environment and health of others to gather necessary information relating to industry/sector requirements. - Demonstrate an understanding of the world as a set of interrelated systems by recognising that factors influencing the new venture business operation do not exist in isolation and that industry/sector compliance issues need to be considered when starting a new venture.

- Participating as responsible citizens in the life of local, national and global communities by ensuring new venture creation is considered in the context of the industry/sector requirements.

Course Content

Course Modules

Course modules consist of:

1. Identify and analyse the value chain within a selected industry or sector.
2. Identify the business principles and processes within a selected sector or industry environment.
3. Demonstrate an understanding of different procurement systems that may apply in specific sectors/industries.

Certification and Assessments

All delegates who complete the summative assessment will be assessed, moderated, and receive a SOR (Statement of Results). Thereafter a Certificate of Competence from WWiSE (or SETA for qualifications) will be issued.

About WWiSE

Who are we?

World Wide Industrial & Systems Engineers (WWiSE) is an ISO consultancy, training, business solutions, and systems implementation firm based in Southern Africa that provides clients with effective business processes management solutions in preparation for ISO compliance. The solutions we provide and implement allow our clients to compete favourably in modern competitive business environments, both locally and internationally. We also strive to be the leading training providers in SHERQ, ISO, Engineering, Finance, Business, and Project Management.

What do we do?

Our services are aimed at the improvement of quality, efficiency, knowledge, and competitiveness of client companies. This service range includes:

- ISO and SHERQ Systems implementation services, whereby we assist clients in meeting the requirements of (but not limited to) ISO 9001, 14001, 22000, 31000, 27001, 20000-1, 50001, and ISO 45001 Standards.
- Integrated Management Systems development whereby we integrate several business systems and management solutions into a single management system to comply with standards.
- Training of all employees (Shop Floor to Executive Management) in the fields of SHERQ, Engineering, Finance, Business, and Project Management to meet job responsibilities and expertise requirements of International Standards.
- ISO and Legal Auditing which includes Gap Analysis Audits, Product, Process, Procedural, and Systems auditing by our registered SAATCA Auditors.
- Customised web-based solutions integrating current systems to be in line with ISO requirements.

We are a Level 1 BBBEE Contributor that specialises in systems development, consultancy, training, and auditing.