



EXPLAIN AND APPLY THE CONCEPT, PRINCIPLES AND THEORIES OF MOTIVATION IN A LEADERSHIP CONTEXT

Unit Standard: 120389



Course Information



Qualification Title	Further Education and Training Certificate: New Venture Creation
Course Title	Explain and Apply the Concept, Principles and Theories of Motivation in a Leadership Context
Course Level	4
Course Credits	6
Course Duration	Three days
Cost of Course	R 2 800,00 per delegate (excluding 15% VAT)

Course Overview

This Unit Standard is suitable for learners who will be working within a public sector, local government, commercial or community environment, and will fulfil a leadership role as part of their job. This Unit Standard will also add value to public officials who are seeking to develop a career pathway towards an accomplished integrated development planner or public sector management and administration specialist.

Further Education and Training Certificate: New Venture Creation

Who Should Attend?	• Senior Managers. • Entrepreneurs.
Course Objectives	• Explaining the concept of motivation and its importance in enhancing performance levels. • Explaining and apply theories of motivation in a leadership context. • Applying techniques to enhance self-motivation and leadership performance. • Applying strategies to motivating others in a leadership context.
Benefits	Benefits of this course include learning to: • Identify and solve problems using critical and creative thinking processes to solve motivational problems concerning the self and others. • Work effectively with others as a member of a team, group, organisation or community to create a motivating environment. • Organise and manage oneself and one's activities responsibly and effectively to proactively address motivational issues relating to self and others. • Develop individual entrepreneurial characteristics. • Collect, analyse, organise and critically evaluate information to determine the most appropriate motivation theories for use in own work context.

Course Content

Course Modules	Course modules consist of learning to: 1. Self-motivation levels are analysed and motivational problem areas are identified concerning leadership abilities. 2. Two theories of motivation are compared in terms of how each enables people to be motivated in both the personal and work environment. 3. The term motivation is defined and discussed with examples. 4. The techniques leaders can use to motivate a team are identified and applied in their work context. 5. Motivating triggers are discussed with examples.
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**Certification and
Assessments**

6. The role of personal success in inspiring self and others is discussed with examples.

All delegates who complete the summative assessment will be assessed, moderated, and receive a SOR (Statement of Results). Thereafter a Certificate of Competence from WWiSE (or SETA for qualifications) will be issued.

About WWiSE

Who are we?

World Wide Industrial & Systems Engineers (WWiSE) is an ISO consultancy, training, business solutions, and systems implementation firm based in Southern Africa that provides clients with effective business processes management solutions in preparation for ISO compliance. The solutions we provide and implement allow our clients to compete favourably in modern competitive business environments, both locally and internationally. We also strive to be the leading training providers in SHERQ, ISO, Engineering, Finance, Business, and Project Management.

What do we do?

Our services are aimed at the improvement of quality, efficiency, knowledge, and competitiveness of client companies. This service range includes:

- ISO and SHERQ Systems implementation services, whereby we assist clients in meeting the requirements of (but not limited to) ISO 9001, 14001, 22000, 31000, 27001, 20000-1, 50001, and ISO 45001 Standards.
- Integrated Management Systems development whereby we integrate several business systems and management solutions into a single management system to comply with standards.
- Training of all employees (Shop Floor to Executive Management) in the fields of SHERQ, Engineering, Finance, Business, and Project Management to meet job responsibilities and expertise requirements of International Standards.
- ISO and Legal Auditing which includes Gap Analysis Audits, Product, Process, Procedural, and Systems auditing by our registered SAATCA Auditors.
- Customised web-based solutions integrating current systems to be in line with ISO requirements.

We are a Level 1 BBBEE Contributor that specialises in systems development, consultancy, training, and auditing.